

Elizabeth J. Gatewood*

2007 Award Winner

Career

Born 1944

BA, Psychology, Purdue University (1969)

MBA, Finance, University of Georgia (1978)

PhD, Business Administration, University of Georgia (1986)

Founder and Director, Center for Business and Economic Studies, University of Georgia (1983–1989)

Executive Director, Texas Gulf Coast Small Business Development Center Network, Research Professor, University of Houston (1989–1998)

Jack M. Gill Chair of Entrepreneurship, Director, Johnson Center for Entrepreneurship and Innovation, Indiana University (1998–2004)

Director, Office of Entrepreneurship and Liberal Arts, Wake Forest University (2004 to present)

Major Scientific Contributions in the Fields of the Award

Books

Gatewood, Elizabeth J., Candida G. Brush, Nancy M. Carter, Patricia G. Greene and Myra M. Hart, eds. (2003), *Women Entrepreneurs, Their Ventures and the Venture Capital Industry: An Annotated Bibliography*. Stockholm: Entrepreneurship and Small Business Research Institute (ESBRI).

Brush, Candida G., Nancy M. Carter, Elizabeth J. Gatewood, Patricia G. Greene and Myra M. Hart (2004), *Clearing the Hurdles: Women Building High-Growth Businesses*. Upper Saddle River, NJ: FT/Prentice Hall.

Brush, Candida G., Nancy M. Carter, _____, Patricia G. Greene and Myra M. Hart, eds. (2006), *Growth-Oriented Women Entrepreneurs and Their Businesses: A Global Research Perspective*. Cheltenham: Edward Elgar.

Brush, Candida G., Nancy M. Carter, _____, Patricia G. Greene and Myra M. Hart, eds. (2006), *Women and Entrepreneurship: Contemporary Classics*. London: Elgar Publishing.

* This biography cover Elizabeth J. Gatewood's work until April 2008.

Brush, Candida G., _____, Colette Henry and Anne de Bruin, eds. (forthcoming 2009), *Women's Entrepreneurship and Growth Influences: An International Perspective*. London: Elgar Publishing.

Journal Articles

Gatewood, Elizabeth J., Kelly G. Shaver and William B. Gartner (1995), "A Longitudinal Study of Cognitive Factors Influencing Start-Up Behaviors and Success at Venture Creation." *Journal of Business Venturing* 10(5), 371–391.

Shaver, Kelly G., William B. Gartner, Elizabeth Crosby, Karolina Bakalarova and Elizabeth J. Gatewood (2001), "Attributions about Entrepreneurship: A Framework and Process for Analyzing Reasons for Starting a Business." *Entrepreneurship Theory and Practice* 26(2), 5–32.

Brush, Candida G., Nancy M. Carter, Patricia G. Greene, Myra M. Hart and _____ (2002), "The Diana Project: Women Business Owners & Equity Capital – The Myths Dispelled." *Venture Capital Review* 10 (Summer), 30–40.

Brush, Candida G., Nancy M. Carter, Patricia G. Greene and Myra M. Hart and _____ (2002), "The Role of Social Capital and Gender in Linking Financial Suppliers and Entrepreneurial Firms: A Framework for Future Research." *Venture Capital: An International Journal of Entrepreneurial Finance* 4(4), 305–323.

_____, Kelly G. Shaver, Joshua B. Powers and William B. Gartner (2002), "Entrepreneurial Expectancy, Task Effort and Performance." *Entrepreneurship Theory and Practice* 27(2), 187–206.

Carter, Nancy M., Candida G. Brush, Patricia G. Greene, _____ and Myra M. Hart (2003), "Women Entrepreneurs Who Break Through to Equity Financing: The Influence of Human, Social and Financial Capital." *Venture Capital: An International Journal of Entrepreneurial Finance* 5(1), 1–28

Carter, Nancy M., William B. Gartner, Kelly G. Shaver and _____ (2003), "The Career Reasons of Nascent Entrepreneurs." *Journal of Business Venturing* 18(1), 13–39.

Brush, Candida G., Nancy M. Carter, _____, Patricia G. Greene and Myra M. Hart (2006), "The Use of Bootstrapping by Women Entrepreneurs in Positioning for Growth." *Venture Capital: An International Journal of Entrepreneurial Finance* 8(1), 15–31.

_____, Candida G. Brush, Nancy M. Carter, Patricia G. Greene and Myra M. Hart (forthcoming), "Diana: A Symbol of Women Entrepreneurs' Hunt for Knowledge, Money and the Rewards of Entrepreneurship." *Journal of Small Business Economics*.

Book Chapters

Brush, Candida G., Nancy M. Carter, Elizabeth J. Gatewood, Patricia G. Greene and Myra M. Hart (2003), "Venture Capital Access: Is Gender an Issue?" In David M. Hart, ed., *The Emergence of Entrepreneurship Policy: Governance, Start-Ups and Growth in the US Knowledge Economy*. Cambridge, UK: Cambridge University Press, 141–154.

Gatewood, Elizabeth J. (2004), "Entrepreneurial Expectancies." In William B. Gartner, Kelly G. Shaver, Nancy M. Carter and Paul D. Reynolds, eds., *Handbook of Entrepreneurial Dynamics: The Process of Business Creation*. Thousand Oaks, CA: Sage, 153–162.

Brush, Candida G., Nancy M. Carter, _____, Patricia G. Greene and Myra M. Hart (2005), "Enhancing Women's Financial Strategies for Entrepreneurial Success." In Nancy M. Carter, Colette Henry, Kate Johnson and Barra O. Cinneide, eds., *Female Entrepreneurship*. London, UK: Routledge.

Brush, Candida G., Nancy M. Carter, _____, Patricia G. Greene and Myra M. Hart (2006), "Women's Entrepreneurship in the United States." In Candida G. Brush, Nancy M. Carter, Elizabeth J. Gatewood, Patricia G. Greene and Myra M. Hart, eds., *Growth-Oriented Women Entrepreneurs and Their Businesses: A Global Research Perspective*. Cheltenham: Edward Elgar, 184–202.

Greene, Patricia G., Candida G. Brush and _____ (2006), "Perspectives On Women Entrepreneurs: Past Findings and New Directions." In Maria Minniti, ed., *The Entrepreneurial Process*, vol. 1, Praeger Perspectives Series, Westport, CT: Praeger Press.

Brush, Candida G., Nancy M. Carter, _____, Patricia G. Greene and Myra M. Hart (2007), "Enhancing Women's Financial Strategies for Growth." In Nancy M. Carter, Colette Henry, Barra O. Cinneide and Kate Johnston, eds., *Female Entrepreneurship: Implications for Education, Training and Policy*. London: Routledge, 222–248.

Other Publications

Brush, Candida G., Nancy M. Carter, Elizabeth J. Gatewood, Patricia G. Greene and Myra M. Hart (2001), "Women Business Owners and Equity Capital: The Myths Dispelled." Kauffman Center for Entrepreneurial Leadership, Kansas City, MO.

Brush, Candida G., Nancy M. Carter, _____, Patricia G. Greene and Myra M. Hart (2001), "An Investigation of Women-led Firms and Venture Capital Investment." Final Report to the U.S. Small Business Administration and the National Women's Business Council.

Carter, Nancy M., Candida G. Brush, _____, Patricia G. Greene and Myra M. Hart (2003), "Financing Entrepreneurship: Is Gender an Issue? The Center for Economic Progress." In *Critical Junctures in Women's Economic Lives: A Collection of Symposium Papers*. Minneapolis, MN: The Center for Economic Progress, 45–51.

Greene, Patricia G., Myra M. Hart, _____, Candida G. Brush and Nancy M. Carter (2003), "Women Entrepreneurs Moving Front and Center: An Overview of Research and Theory." Coleman Foundation White Paper Series.

Brush, Candida G., Nancy M. Carter, _____, Patricia G. Greene and Myra M. Hart (2004), "Gatekeepers of Venture Growth: The Role and Participation of Women in the Venture Capital Industry." *Insight Report*, Kansas City, MO: Ewing Marion Kauffman Foundation.

Brush, Candida G., Nancy M. Carter, _____, Patricia G. Greene and Myra M. Hart (2004), "The Diana International Project: Research on Growth Oriented Women Entrepreneurs and Their Businesses." *Insight Report*, Stockholm: ESBRI.

Gatewood, Elizabeth J., Candida G. Brush, Nancy M. Carter, Patricia G. Greene, Myra M. Hart (2005), "Women Entrepreneurs, Growth, and Implications for the Classroom." Coleman Foundation White Paper Series.

Miscellaneous

Candida G. Brush, Nancy M. Carter, Elizabeth G. Gatewood, Patricia G. Greene and Myra M. Hart, conference organizers for

- Diana International 1st Organizing Conference, June 2003, Stockholm.
- Diana International 1st Research Conference, November 2003, Stockholm.
- Diana International 2nd Research Conference, May, 2004, Stockholm.
- Diana International 3rd Research Conference, May, 2006, Stockholm.
- Diana International 4th Research Conference, November, 2008, Belfast.

Board of Directors, Delta Apparel, Inc. (AMEX: DLA), 2007 to present.

National Advisory Board for Entrepreneurship Education, Kauffman Center for Entrepreneurial Leadership, 2002–2003.

Chair, Entrepreneurship Division, Academy of Management, 1992–1993.

1996 Advocate Award for Outstanding Contributions to the Field of Entrepreneurship, Academy of Management.

1995 Texas Women in Business Advocate, U. S. Small Business Administration.